

01 / BUILD THE RIGHT ORDER

Feed procurement, with the details in focus.

British expectations of quality meet Pakistan's agricultural richness, with integrity at the centre of every enquiry.

A British-Pakistani business built around quality, integrity and excellence. Seven sourcing lines, specified for your UAE requirements.

01	Rhodes grass hay FORAGE / ROUGHAGE	Agree moisture, crude protein (CP), NDF, ADF, ash, leaf-to-stem balance, cut and freedom from mould or foreign matter.
02	Alfalfa hay LEGUME FORAGE	Agree moisture, CP, NDF, ADF, ash, leaf retention, cut, colour and contamination checks. Match the grade to the ration.
03	Wheat straw FIBROUS ROUGHAGE	Agree moisture, CP, NDF, ADF, ash, chop length if required, cleanliness and bale density. Assess its role in the complete ration.
04	Yellow feed maize ENERGY INGREDIENT	Agree moisture, test weight, broken kernels, foreign matter, insect status and mycotoxin testing, including aflatoxins.
05	Rice bran ENERGY / PROTEIN INGREDIENT	Specify full-fat or defatted, stabilization method, moisture, fat, fibre, ash, free fatty acids (FFA) and freshness criteria.
06	Cane molasses LIQUID ENERGY INGREDIENT	Agree Brix, total sugars, moisture, ash, pH and contaminants. Confirm liquid handling, tank compatibility and packaging.
07	Maize silage (corn silage) FERMENTED FORAGE	Whole-crop fermented forage for ruminant rations. Agree dry matter (DM)/moisture, starch, CP, NDF/ADF, fermentation pH/organic acids, mycotoxins, chop/processing, airtight wrapping integrity, ensiling date, unopened storage and feed-out instructions. Quote on both as-fed and dry-matter bases.

SUPPLY & SUITABILITY

All lines are subject to sourcing, specification and availability. Catalogue entries do not confirm stock, origin of every lot, capacity or shipment dates. A qualified nutritionist should assess species, inclusion rate and the complete ration.

02 / AGREE BEFORE LOADING

A clear plan for every shipment.

Use the quotation and sales contract to turn a sourcing request into a shipment that both teams can verify.

1 Specify the lot

Set product identity, intended use, grade, quantity and tolerance. Agree sampling method, test methods, acceptance limits, inspection point and a process for claims.

2 Plan the load

Compressed dry hay/straw export bales with plastic wrapping may be specified, subject to source confirmation. Agree material, straps, lot labels, dimensions, net weight and loading plan product by product; assess moisture, condensation and ventilation for the cargo and voyage. Silage needs an airtight oxygen barrier for preservation; protective dry-hay wrapping serves a different purpose. Confirm handling and wrap integrity. Bags/dry bulk for dry ingredients and bulk liquid, drums or IBCs for molasses require separate confirmation. Net payload depends on product, packing, equipment limits and route.

3 Confirm the route

Agree the Pakistani load port, UAE entry port, delivery basis and shipment window. The importer and clearing agent must verify HS classification, permits, labelling, inspections and admissibility before dispatch.

DOCUMENTS TO ALIGN

Commercial invoice / packing list / bill of lading / certificate of origin. Phytosanitary certificate and any other permits, declarations, tests or certificates depend on product and route. Agree originals, wording and consignee details before loading.

INCOTERMS 2020 / DELIVERY, COST & INSURANCE

FCA	Seller delivers to the buyer's carrier at the named place; buyer arranges main carriage.
CPT	Seller pays carriage to the named destination; risk passes on delivery to the carrier at the agreed point.
CIP	As CPT, plus seller-provided insurance: Institute Cargo Clauses (A) or similar by default, unless agreed otherwise.
FOB	Sea: delivery and risk pass on board at the named shipment port; buyer arranges main carriage.
CFR	Sea: seller pays freight to the named destination port; risk passes on board at shipment. No seller obligation to insure.
CIF	As CFR, plus seller-provided insurance: minimum Institute Cargo Clauses (C) by default, unless agreed otherwise.

For container/terminal handover, consider FCA; where seller arranges carriage, CPT/CIP. Freight or insurance payment does not shift risk to arrival. Name the exact place/port and "Incoterms 2020"; agree insurance wording and exclusions.

Price, availability, payment security, bank details and shipment dates are agreed case by case in the signed contract. Incoterms do not set payment terms or transfer of title.

03 / BUY WITH EVIDENCE

Confidence starts with what can be checked.

Request the documents behind the offer: lot identity, agreed testing, inspection evidence and a specification you can assess.

RECOGNISED STANDARDS TO DISCUSS**GMP+ Feed Safety Assurance**

Feed safety scheme covering defined business activities. Verify the legal entity, site, scope and current certificate in the scheme database.

ISO 22000

Food safety management system standard applicable across the food chain, including feed production. Verify the certificate scope and issuer.

HACCP principles

Hazard analysis and critical control points support preventive controls. Request the applicable plan and scheme scope; HACCP is not a single universal certificate.

ISO/IEC 17025

Laboratory competence standard. Check accreditation for the specific methods being ordered; a laboratory report is not supplier certification.

Reference standards only. This guide does not claim that INDUS FORAGE or any supplier holds certification or accreditation. Ask for current evidence where it is a purchase requirement.

YOUR RFQ / INCLUDE THESE SIX DETAILS

01 Product, intended species/use and preferred grade

04 Packing, bale sizes or liquid handling needs

02 Tonnes per shipment and expected order frequency

05 UAE entry port and preferred Incoterm

03 Required analysis, limits and sample requirements

06 Delivery window and importer/clearance requirements

UAE route check: use MOCCAE digital services to confirm the exact service, including "Release of imported agricultural products consignment" for relevant plant-origin fodder. Manufactured feed has a distinct route; confirm classification, approvals and documents with the importer and clearing agent before dispatch.

OFFICIAL REFERENCES / CLICK TO READ

MOCCAE digital services GMP+ scheme ISO 22000 ISO/IEC 17025 FAO: introduction to HACCP ICC: Incoterms 2020
ICC: choose an Incoterm FAO: silage preservation